Risk Management Solutions
Population growth, climate change, and increasing globalisation of the food industry are just some of the massive challenges facing twenty-first century agriculture.

Growers and producers are under pressure to increase yields and adapt to new conditions. At the same time they need to ensure the safety and quality of their produce, and meet the demands of consumers concerned about the provenance of the food they eat.

Agricultural solutions by Intertek

In our globalised economy goods travel great distances from source to delivery, and buyers and traders need to protect their interests. At every stage – farm, warehouse and port – there is a need to monitor and control quality and quantity, and to avoid costly delays by complying with all regulatory requirements.

During transit goods are exposed to loss or damage by any number of risks. You can’t always control those risks, but you can protect your interests against the consequences. Our risk management services are widely used by major trading houses worldwide. We’ll take care of everything from supervision and inspection to local administration tasks. As a global operator we are in a position to secure highly competitive rates, making specialist marine insurance accessible to companies of all sizes.

Products we offer include charterer’s liability cover, to protect your interests as a charterer regardless of who owns or controls the vessel. Full Outturn Guarantee (FOG) protects you from the risk of incurring unknown costs related to weight discrepancies between loading and discharge. We also provide combined marine insurance to deliver comprehensive, cost effective cover for your cargo.

Insurance protects you if the worst should happen. However, by being proactive you could reduce the risk of losing goods in transit. Our stock monitoring services take periodic snapshots of stock levels, allowing you to trace quantity throughout your cargo’s journey to ascertain if, when and where losses are occurring. With this intelligence you will be able to take steps to secure the supply chain and protect your investment.
Solutions where it matters

Stock monitoring
Accurate, independent stock monitoring is a cost effective way to mitigate the risk of losing goods along the supply chain. Periodic snapshots of stock levels allow you to trace the quantity of stock throughout its journey to ascertain if, when and where losses are occurring. With this intelligence you will be able to take steps to secure the supply chain and protect your investment.

Intertek’s stock monitoring services allow you to accurately trace stock levels as your goods make their journey along the supply chain. Our experienced auditors carry out spot checks to provide you with a snapshot of stock levels at a specific location and time.

The service is designed to provide you with a quick, cost effective tool for monitoring stock levels and identifying the source of any loss. Our inspectors can assess goods in storage, and check cargo as it arrives or leaves the warehouse.

**Full Outturn Guarantee (FOG)**
A shortfall in weight between loading and discharge can lead to huge financial losses, particularly for high value consignments. Shortfalls can occur for any number of reasons: errors in weighing and measurement, damage or theft.

Accurate weighing at loading and discharge is key to spotting any discrepancies, and traders need reliable, qualified local inspectors to ensure accuracy. Maintaining a global network of local inspectors is difficult, especially when there are unknown links in the supply chain or untested business relationships. Even if losses are detected, accurate measurement is not necessarily a guarantee against loss of income.

Full Outturn Guarantee (FOG) protects you from the risk of incurring unknown costs related to weight discrepancies between loading and discharge. We supervise, certify and guarantee the outturn weight of your shipment, and reimburse the cost of any shortfall. The exact extent of cover depends on the terms of the policy you choose.

To guarantee outturn weight we perform inspection at both loading and discharge. We understand that weighing guidelines are goods dependant and vary from country to country, and thanks to our global presence we have qualified inspectors located at the world’s major ports ready to negotiate local regulations and account for the specific requirements of your cargo.

As an experienced inspection partner we can provide comprehensive on-site services including verifying weighbridge calibration, loading and discharge supervision and quantity inspection.

Our FOG service minimises your exposure to financial loss through weight shortfalls. It’s designed to give you peace of mind by providing a complete service that takes full advantage of our inspection experience and global presence. We’ll take care of everything from supervision and inspection to local administration tasks, all included in a single premium.

Charterers liability cover
When chartering a vessel, depending on the terms of the contract, traders may find themselves faced with unexpected liabilities such as damage to, or loss of the vessel, the death or injury of crew members, fines incurred, or salvage costs. Additionally they may still be liable for problems with the cargo, such as loss, damage or late delivery. Traders need to be certain that they are comprehensively protected against unexpected liabilities that may arise from chartering.

Charterers liability cover is a specialist type of marine insurance that protects your interests as a charterer regardless of who owns or controls the vessel. Policies can be tailored to your specific needs, but cover will usually indemnify you against loss or damage to the vessel itself as well as other marine liabilities not covered by standard marine insurance.

While Charterers liability cover isn’t mandatory, it can safeguard you against serious risks to which you would otherwise be exposed when chartering a vessel. As a global provider of risk management services we are in a position to secure highly competitive rates, allowing companies of all sizes to benefit from this level of cover. Intertek has a reputation for delivering quality and value, and our risk management services are widely used by major trading houses to protect their interests worldwide.

Combined cover
Brings together our Full Outturn Guarantee (FOG) service and marine insurance coverage. FOG minimises your exposure to financial loss through weight shortfalls, while marine insurance covers you for the loss or damage of cargo during transit from origin to destination, war, civil strife and piracy under specific conditions. Together they deliver comprehensive, cost effective cover for your cargo.

Combined cover brings you peace of mind and saves you money. Our FOG is a complete service that takes full advantage of our inspection experience and global presence, while marine insurance coverage is tailored to your specific needs and underwritten by specialist insurers.

Intertek is a global operator with a reputation for delivering quality and value. Our risk management services are widely used by major trading houses to protect their interests worldwide.
With over 1000 laboratories and offices in over 100 countries worldwide, we offer genuinely global supply chain solutions. Our leading inspection, supervision, testing and auditing services can be integrated to guarantee the safety, quality and integrity of production and distribution methods. Our experts on the ground give you the benefit of local knowledge, while our global coordination team can monitor services along your entire supply chain, anywhere in the world.

For more information on Agricultural Services contact us:

**Europe**
Intertek Agricultural Services
30 Rue de la Gabelle
1227 Carouge, Geneva
Switzerland
Tel: +41 22 319 35 35

**Americas**
Intertek Agricultural Services
160 James Drive East
Suite 200,
St Rose, LA 70087
Tel: +1 504 602 2100

**Asia**
Intertek Agricultural Services
Global Customer Service Centre
200 Cantonment Road
#07-01 Southpoint
089763 Singapore
Tel: +65 63 22 82 00